

# FY25 Classrooms Q & A updated 2/27/24

- Could you please clarify the time zone when we are supposed to submit our responses?

Eastern Time

- Is the bid requiring a hard copy and an electronic copy? Or is the bid allowing bidders to respond in either hardcopy format or an electronic format?

Either way is fine, see section 2 of the General Terms and Conditions as well. Please be sure to adhere to the submission time if you are sending an electronic only copy.

- In the Cost Proposal Form, the All-Inclusive Maximum Price is ambiguous. The bid does not ask for a specific number of rooms or products. Can you please provide clarification on the parameters that bidders should take into consideration when listing this maximum price.

Price Evaluation for this RFP will be based on the entire comprehensive solution submitted and would look at the per classroom cost of the configurations submitted as well as any per classroom costs of configurations that the district may feel is best based upon the options submitted.

- Will you be providing CAD files?

No we will not, please use a generic classroom following the guidelines posted in the document on page 14, once we move forward with a selected vendor then we would provide details about the specific layouts of classrooms as needed.

- Does pricing have to be held the entire 36 months – then potentially through 60 months if necessary?

Pricing must be agreed upon by both parties for the duration of the period, we understand there may be a fluctuation due to inflation or the cost to source materials, both parties would need to be in agreement on the pricing any time a purchase is made.

- Is this an all or nothing bid?

Generally speaking, yes. There could be some items or services that are not offered in one response vs another that could be itemized, and the district reserves the right to do this where needed.

- Your bid requests 21<sup>st</sup> Century General Classroom for grade K-12 and 21<sup>st</sup> Century Exceptional Support Services Classrooms K-12. Will the bid allow only bid the 21<sup>st</sup> Century General Classroom for grade **K-5** and not include grades 6-12? Also our furniture is not adaptive for Exception Support so we would only be able to bid on the General Classroom portion?

Please feel free to respond to our request in any way you see is appropriate for the solution(s) you can provide. We are looking for furniture solutions for K -12, we may or may not be able to adapt your solution to a ESS classroom, if you want to provide an example based on your product catalog / layout we will be glad to take a look.