

# RFP FY18 Expansion of Security Camera System-DHS

## Questions & Answers:

Last Updated: 6/27/2017 4:45PM

**Q: When is the estimated start date for the project (or when is this project planned to commence)?**

**A:** As stated in the RFP we plan to announce the bid award "after July" (*in August*). At that time we will work with the winning bidder to establish a project timeline that will work best for all involved.

**Q: If the project starts after school is back in the fall / while school is in session what are the expected work hours? Will we need to plan on working normal hours and working around student traffic...or will it be alternate late night hours and weekends...etc.?**

**A:** DPS will work with the winning bidder to determine work hours. If your labor rates differ on nights and weekends please provide cost options in your bid.

**Q: How many existing cameras are operational?**

**A:** No existing cameras are relevant to the current project.

**Q: What is the minimum record archive time required?**

**A:** No minimum archive time has been specified. Please spec server according to Salient recommendations.

**Q: When will this project need to be completed?**

**A:** DPS will work with the winning bidder to establish a project timeline that will work best for all involved.

**Q: What is the number of pixels per foot required at each target distance from each camera?**

**A:** Please refer to camera requirements specified in the RFP.

**Q: Are all exterior cameras required to be only mounted on buildings?**

**A:** No. However, if you bid alternate mounting please include all associated costs.

**Q: Is there any objection to panoramic and multi sensor cameras?**

**A:** No objection to panoramic or multi sensor cameras as long as they are compatible. We prefer to stay away from fish-eyed images that require de-warping.

**Q: How many client workstations are planned for access?**

**A:** 15 – 30 total; with most likely 5 or less viewing simultaneously.

**Q: The RFP asks that our quoted pricing remain effective for 36 months, would the school allow us to purchase all materials needed for the whole job at the beginning of the project and would the school system pay for those stored materials once they arrive on site?**

**A:** The intent of this request in the RFP is simply to secure pricing; so the price that is bid, accepted, and approved by the board cannot change due to a delayed project start date or over the course of the project.

DPS will work with the winning bidder to schedule when the project will begin.

DPS may not be able to store materials in advance of the project start date.

**Q: The RFP states that the quote shall remain effective for 36 months. Will any quotes guaranteed for a shorter term be accepted and if so what would the minimum be?**

**A:** This statement in the RFP is simply to secure pricing; so the price that is bid, accepted, and approved by the board cannot change due to a delayed project start date or over the course of the project.

All submitted quotes will be considered.

**Q:** The RFP, General Terms and Conditions (note 9), states that no partial payment will be made for each purchase order. For the purpose of this bid, can we assume that the school system will provide a separate PO for each line item we are quoting, times the quantity of that line item? For instance, would the school give a PO for phases of the project so the burden of cost would not be compiled over a 3 year period?

**A:** Separate POs will not be provided for each line item.

It is our intent to pay promptly upon completion and acceptance of the project.

(Note: The 3 year period referenced in this question is a tie-in to the question regarding prices remaining effective for 36 months.) We will work with the winning bidder on implementation scheduling but do not anticipate installation spanning that sort of time period.

**Q:** The RFP states that no partial payments will be made. Does this mean no payments will be made until the entire job has been completed or can payments be made as the equipment is ordered and installed?

**A:** It is our intent to pay promptly upon completion and acceptance of the entire project.