



History

US Foods has one of the richest, most respected heritages in the industry. Our roots can be traced back to 19th century where one of the entities that make up US Foods sold provisions to travelers heading west during the 1850's gold rush. Over the next several decades the companies that would form the basis for the US Foods we are today, began to move their focus from retail distribution to institutional customers. John Sexton & Company, one of the major building blocks of US Foods, was among the first to develop a national sales force and distribution network, first with a horse and wagon, and after 1924, with a diesel truck fleet. Years pass and the Pearce-Young-Angel Company (PYA) merges with Monarch Foods, then owned by Consolidated Foods Corporation (the precursor of Sara Lee), in the 1970's. In the 1980's, S.E. Rykoff & Co. merges with Sexton to become Rykoff-Sexton. PYA/Monarch becomes the first major distributor to utilize computers to centralize its distribution centers. By the end of the decade, Sara Lee completes a deal that allows a buyout of the northeastern and mid-Atlantic portions of the company while retaining the southeastern operations. The new company is called JP Foodservice. In 1996, JP Foodservice acquired the remaining portion of the PYA/Monarch operation.

U.S. Foodservice

The name U.S. Foodservice came from United Signature Foods Inc. This broadline distributor created in 1992 and based in Pennsylvania, was created for the acquisition of White Swan Inc. and set the stage for the company that eventually becomes US Foods. Another series of mergers and buyouts between Rykoff-Sexton and US Foodservice and finally JP Foodservice, establishes the company as a nationwide distributor. For the period from April 2000 until July 2007, US Foods was a wholly-owned subsidiary of Dutch-based international grocery conglomerate, Koninklijke Ahold N.V. (A/k/a Royal Ahold N.V.). In July of 2007, investment funds affiliated with private equity firms Clayton, Dubilier & Rice, Inc. and Kohlberg Kravis Roberts & Co, L.P. formed USF Holding Corp., which acquired US Foodservice from Royal Ahold N.V. USF Holding Corp. is a holding company and owns all of the shares of US Foodservice. A recent name change to more accurately reflect our market persona and strategy as we move forward brings us to the US Foods of today.

Our Business Today

US Foods is firmly established as the nation's second largest broadline foodservice distribution company with over \$24 billion in annual revenue and offering more than 400,000 products. We have a customer focused business model whose goal is to provide inspired, cutting edge service. This focus is supported by highly motivated foodservice professionals utilizing state of the art facilities and equipment. We have over 4,000 sales associates working with our





customers daily, and over 25,000 total employees dedicated to supporting our customers' needs. An expansion into several social media outlets to offer easier access to information and events, is positioning our company to meet the challenges of today while preparing for the future.

US Foods Begins Trading on the New York Stock Exchange:

After extensive discussion and marketplace analysis on the part of US Foods owners, Clayton, Dubilier & Rice, Inc. and Kohlberg Kravis Roberts & Co, L.P., on May 26, 2016, US Foods Holding Corp. ("US Foods") began trading on the New York Stock Exchange under ticker symbol USFD. The executive leadership team was present in New York for this important milestone in the history of our company, and CEO Pietro Satriano rang the opening bell for our first day of trading. The decision to take US Foods public has resulted in many positive advantages to our company. Among which is the increased recognition of the US Foods name and the excellence we bring to foodservice distribution.

US Foods operates 65 broadline food service distribution facilities, 5 Culinary Equipment and Supply distribution facilities, and a combination of 14 Specialty Manufacturing facilities including Stockyards custom cut, meat distribution, seafood, and produce houses located across the country. In addition, 6 CHEF'STORE locations serving quality US Foods branded products are open to the public. These facilities cover a geographic area in which over 95% of the U.S. population resides. Offering the highest quality food items, and industry standard equipment and supplies, US Foods is second to none in its ability to provide our wide variety of customers with the products and services necessary to operate their businesses efficiently and effectively.

Broadline Distribution Facilities:

These facilities provide centralized foodservice procurement, storage, and distribution services. They stock a wide range of foodservice related products servicing foodservice operations throughout the industry and the country.

Culinary Equipment and Supply Distribution Facilities:

Quality - We carry high quality restaurant equipment and foodservice supplies and have supplied foodservice equipment to restaurants, bars, kitchens and catering operations for over 75 years. A name you can trust in the industry, we keep your kitchens cooking!

Selection - Choose from nearly 13,000 essential foodservice equipment and supplies from leading, trusted brands including our exclusive *Superior* brand. Select products from industry leaders Manitowoc, Carlisle, and Vollrath.





Service - Our dedicated, professional, and knowledgeable customer service teams are available weekdays from 7AM to 7PM Central Time to assist you with equipment & supplies needs via phone or [live chat](#). You can [email](#) us 24 hours a day 7 days a week!

Stockyards: World's finest steaks & chops

A cut above the best for over 120 years, every Stock Yards steak is of the best possible quality. Hand selected from Midwestern, corn-fed stock, Stock Yards cuts are hand trimmed and aged to the most exceptional standards. Stock Yards is unbeatable for your guests in search of a delicious, hearty steak entrée.

CHEF'STORE: Now a better way to get everything you need to be successful. The US Foods® CHEF'STORE® delivers more convenience and value as America's one-stop restaurant food, equipment and supply store.

Wholesale Prices - If you're watching your costs, check out our CHEF'STORE everyday values and monthly specials. We invite you to compare and save – you won't find better value and better quality anywhere else. Add up the savings with wholesale pricing throughout the store. Save big on US Foods exclusive brands and national brands

Monthly special offers

Broad Selection - We anticipated your every need and filled the aisles with thousands of quality and value-priced items. Choose from national brands or US Foods exclusive brands at terrific savings.

- Endless variety
- Worldwide assortment including Asian, Hispanic, Greek, Halal and much more
- Innovative products
- Easy For Restaurateurs
- If you need flexibility and convenience, CHEF'STORE has you covered. We're as large as you want us to be, whether you're stocking up for hundreds of meals or just grabbing a last-minute item. If you don't require a full case, we offer case breaks on a large assortment of products.
- Open 7 days a week
- High food standards with multi-zone temperature-controlled areas and procedures to ensure the highest food safety and quality standards
- Demo programs to inspire you

