DALTON PUBLIC SCHOOLS

PURCHASING DEPARTMENT

REQUEST FOR PROPOSAL

FOR

RFP FY20 Filtering RFP

RFP NUMBER (FY18 Antivirus RFP)

ISSUED October 12th, 2017

Request for Proposal

To: All Proposers

The Dalton Public School System invites you to submit a proposal for a comprehensive web filtering system for Dalton Public Schools (see specifications) in Dalton, Georgia. Proposal quoted shall remain effective for up to 60 months starting July 1, 2020 provided all parties are in agreement. The period of award until July 1 2020 shall be a probationary period where Dalton Public Schools may terminate the relationship with the awarded vendor for any reason.

Responses to this request shall be submitted in a sealed envelope marked "**RFP No. FY20 Filtering RFP**" Proposals may be mailed or delivered to the Dalton Public School System, Technology Department, at 201 E Franklin Street Dalton, Georgia 30721 Attn: Irene Jones or hand delivered to the Technology Department prior to proposal opening time.

Proposals will be opened at the Dalton City Schools Technology Department @ 201 E Franklin Street on Thursday, **October 10th at 2PM.** (No awards of any kind are made at the time of RFP opening, no timeframe has been established on when the RFP will be awarded.)

Proposers are required to use the enclosed specifications' forms. They are instructed to read carefully all items, conditions and specifications in this letter and the attached pages before completing their proposal.

The Dalton Public School System reserves the right to accept or reject any and all proposals, and to waive any irregularity in proposals received to award the entire RFP to one vendor or to make awards by groups or line items, whichever is in the best interest of the Dalton Public School System.

Any questions concerning this RFP may be forwarded to:
Jason.Prock@dalton.k12.ga.us, Jorge.Miranda@dalton.k12.ga.us.

Your interest and participation is solicited and appreciated.

Sincerely,

Stuart Davis
Director of Technology

General Terms and Conditions

1. RFPs should be mailed in ample time to assure delivery prior to the RFP opening date and time.

   Mailing Address:

   Dalton Public School System
   201 E. Franklin St.
   Dalton, Georgia 30721
   Attn: Irene Jones

   RFPs may be hand delivered to the Technology Department, Dalton Public School System prior to bid opening time.

2. RFPs must be submitted in **searchable PDF format on flash drive**, as well as a printed copy.

3. RFPs must be on the specifications forms provided within the Request for Proposals, sealed within an envelope marked as shown in the cover letter.

   No awards of any kind are made at the time of RFP opening. A copy of the RFP tabulation and/or the awards will be available upon request for any vendor who submitted a RFP. This information may be obtained after the bid has been awarded. Results will be placed on our website **after** the bid has been approved and awarded by the Dalton Board of Education.

4. RFPs submitted must include any AND all freight and handling cost. The Dalton Public School System will pay no additional charges.

5. The proposer's and manufacturer's representative's responsibilities to the Dalton Public Schools include, but are not limited to, handling any problems with products supplied and any necessary instruction on use and upkeep.

6. When an article of particular make or trade name is specified, it is meant to establish a quality standard and is not intended to eliminate competing articles of equal quality. Proposers are at liberty to quote on substitutions provided complete specifications are included with the RFP. Vendor is also required to describe all exceptions to our specifications and include a color photo. We need the URL for the manufacturer website for the product listed. If no substitutions are indicated, it will be assumed the quotations are based on our specifications.

7. Samples may be requested for comparison purposes. Samples, when required, must be furnished free of expense to Dalton Public Schools, and must be tagged with the proposers' name and item number. If samples are not used or destroyed in testing, the bidder must claim them within thirty (30) days from date of RFP or they will become the property of the school system. If there is a sample of the item within 50 miles that can be viewed please let us know.

8. Time of delivery is a part of this consideration and must be stated in definite terms and must be adhered to completely. Delivery must be complete on or before the specified date.

9. No partial payment will be made. The total amount of each purchase order will be paid only after the complete order has been received in good condition. The final inspection and approval must be made by an authorized representative of the Dalton Public School System.

10. The proposer, by submitting their proposals, certifies that to the best of their knowledge, neither they nor any of their suppliers discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin.

11. Quantities may vary due to budget and student enrollment.

12. Dalton Public Schools has the right to award the entire RFP to one vendor or to separate the RFP and order by line item. We will do whatever is in the best interest of the school system.

13. Please include 3 outside references where you have done work similar to the specifications in this bid within the last 5 years. Please include a name and phone number that we might contact. See attached form.

14. Proposals must include proof of relevant qualifications such as certifications, etc. for personnel working on the project.

15. Winning bidder agrees to provide recent background check information to Dalton Public Schools for all contracted and subcontracted personnel required to work at any of Dalton Public School facilities.

16. All bidders must include a name and phone number that we might reach someone in your organization with any questions about your proposal.

17. Please include the name of the sales person or account executive that will be handling our account after the RFP is awarded and we submit purchase orders.

18. The Contractor shall keep himself fully informed of all existing and future State and Federal laws, all regulations of the various departments and agencies of the State of Georgia, local ordinances, codes and regulations in any manner affecting those engaged or employed in the work, or the materials used in work, or in any way affecting the conduct of the work and of all such orders and decrees of bodies or tribunals having jurisdiction or authority over the same.

19. The contractor shall notify the Owner in writing of the names and addresses (in the RFP packet) of all proposed subcontractors necessary to execute specifications of this RFP. Subcontractors will not be recognized as having a direct relationship with the Owner. The person engaged in the work, including employees of subcontractors and suppliers will be considered employees of the provider and their work shall be subject to the provisions of the agreement. References in the documents to actions required of the subcontractors, manufacturers, suppliers, or any person, other than the provider or the owner shall be interpreted as requiring the provider shall require such subcontractor, manufacturer, supplier, or any person to perform the specified action. A subcontractor for any part of the work must have experience on similar work and, if required, furnish the owner with a list of projects.

20. The company shall not assign any interest in this contractual agreement and shall not transfer any interest in the same without prior written consent of the Board.

21. No reports, information, or data given to or prepared by the company under this contractual agreement shall be available to any individual.

22. No costs can be involved which are not specifically addressed in the proposal.

23. Pricing of goods must be itemized and clearly indicate manufacturer, model, and warranty and include a clear specification summary.

24. Pricing of services must be itemized and clearly indicate the service proposed.

25. Proposal will include no obligations for Dalton Public Schools to purchase a specific number of units or to purchase additional units from the awarded vendor of this contract.

26. If additional units are needed, pricing quoted shall remain effective for the entire length of the agreement.

27. **There is no estimated budget for this project**.

Information on person preparing RFP packet for telephone services:

Name of Company_____

Address of Company_____

Phone number of Company_____

Name of person preparing RFP_____

Address of person preparing RFP_____

Phone of person preparing RFP_____

Name of person in charge of our account_____

Phone Number of the person in charge of our account_____

Vendor Reference Sheet

Reference 1:			
Company:			
Point of Contact Name:		Phone:	
Email:			
Description of Project: (approx. 100 words)			
Reference 2:			
Company:			
Point of Contact Name:		Phone:	
Email:			
Description of Project: (approx. 100 words)			
Reference 3:			
Company:			
Point of Contact Name:		Phone:	
Email:			
Description of Project: (approx. 100 words)			
Completed By (Name):		Completed Date:	

PROPOSERS DECLARATION

The proposer understands, agrees and warrants:

That the proposer has carefully read and fully understands the full scope of the specifications.

That the proposer has the capability to successfully undertake and complete the responsibilities

and obligations in said specifications.

That the installer must have million dollar general liability policy, proof of workers compensation on all workers, and proof of vehicle insurance that covers all vehicles on school property and proof of all insurances must be included in the RFP.

That this proposal may be withdrawn by requesting such withdrawal in writing at any time prior to **November 13th at 1:59 PM,** but may not be withdrawn after such date and time.

That the Dalton Public School System reserves the right to reject any or all RFPS and to accept that RFP which will, in its opinion, best serve the public interest. The Dalton Public School System reserves the right to waive any technicalities and formalities in the proposals.

That by submission of this RFP the proposer acknowledges that the Dalton Public School System has the right to make any inquiry or investigation they deem appropriate to substantiate or supplement information supplied by the proposer.

If a partnership, a general partner must sign.

If a corporation, the authorized corporate officer(s) must sign and the corporate seal must be affixed to this bid.

PROPOSER

_____ _____

Name Title

_____ _____

Name Title

AFFIX CORPORATE SEAL (If Applicable)

CERTIFICATE OF NON-DISCRIMINATION

In connection with the performance of work under this contract, the proposer agrees as follows:

The proposer agrees not to discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, ancestry or disability. The vendor shall take affirmative action to insure that employees are treated without regard to their race, creed, color, sex, national origin, ancestry or disability. Such action shall include, but not be limited to the following: employment, upgrading, demotion, transfer, recruiting or recruitment, advertising, lay-off or termination, rates of pay or other compensation and selection for training, including apprenticeship.

In the event of the proposers' non-compliance with this non-discrimination clause, the contract may be canceled or terminated by the Dalton Public School System. The proposer may be declared, by the school system, ineligible for further contracts with the Dalton Public School System until satisfactory proof of intent to comply shall be made by the vendor.

The proposer agrees to include this non-discrimination clause in any sub-contracts connected with the performance of this agreement.

_____

PROPOSER

_____

SIGNATURE

_____

TITLE

NON-COLLUSION AFFIDAVIT

The following affidavit is to accompany the RFP:

STATE OF

COUNTY OF

_____

Owner, Partner or Officer of Firm

_____

Company Name, Address, City and State

Being of lawful age, being first duly sworn, on oath says that he/she is the agent authorized by the proposer to submit the attached bid. Affidavit further states as bidder, that they have not been a party to any collusion among bidders in restraint of competition by agreement to propose at a fixed price or to refrain from proposing; or with any office of the Dalton Public School System, or any of their employees as to quantity, quality or price in the prospective contract; or any discussion between proposers and any official of the Dalton Public School System, or any of their employees concerning exchange of money or other things of value for special consideration in submitting a sealed RFP for:

FIRM NAME _____

SIGNATURE _____

TITLE _____

Subscribed and sworn to before me this_____day of _____20___.

_____

NOTARY PUBLIC

STATE OF GEORGIA PROMPT PAY ACT AFFIDAVIT

THIS AFFIDAVIT IS TO ACCOMPANY THE RFP

GEORGIA PROMPT PAY ACT: The Georgia Prompt Pay Act was enacted by the General Assembly in 1994 and took effect January 1, 1995. This act requires owners to pay contractors within 15 days of receipt of a pay request by the owner or the owner's representative. If payment is not made the owner shall pay the contractor 1% per month interest on the delayed payment. Additionally, the contractor must pay subcontractors within 10 days of receipt of payment from the owner.

This Act is Code Section 13-11-1 (Georgia Laws of 1994, p. 1398 par. 4)

Firm Name _____

Signature _____

Title _____

Subscribed and Sworn to before me this_____day of _____, 20_____

_____
Notary Public

Form **W-9**
(Rev. August 2013)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)

Business name/disregarded entity name, if different from above

Check appropriate box for federal tax classification:
☐ Individual/sole proprietor ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶

☐ Other (see instructions) ▶

Exemptions (see instructions):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)

Address (number, street, and apt. or suite no.)

Requester's name and address (optional)

City, state, and ZIP code

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ – ☐☐ – ☐☐☐☐

Employer identification number
☐☐ – ☐☐☐☐☐☐☐

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below), and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here **Signature of U.S. person ▶** **Date ▶**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. The IRS has created a page on IRS.gov for information about Form W-9, at *www.irs.gov/w9*. Information about any future developments affecting Form W-9 (such as legislation enacted after we release it) will be posted on that page.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, payments made to you in settlement of payment card and third party network transactions, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

CONTRACTOR AFFIDAVIT AND AGREEMENT

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm, or corporation which is contracting with Dalton Public Schools has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with Dalton Public Schools, contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. 13-10-91 on the Subcontractor Affidavit provided in Rule 300-10-01-.08 or substantially similar form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to Dalton Public Schools at the time the subcontractor(s) is retained to perform such service.

_____
EEV / Basic Pilot Program* User Identification Number

_____ _____
BY: Authorized Officer or Agent Date
(Contractor Name)

_____
Title of Authorized Officer or Agent of Contractor

_____
Printed name of Authorized Officer or Agent

SUBSCRIBED AND SWORN
BEFORE ME ON THIS THE
_____DAY OF _____, 201_

_____
Notary Public
My Commission Expires:
_____

* As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV / Basic Pilot Program" operated by the U.S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA)

Specifications for Filtering FY20 RFP

- Dalton Public Schools Student Count for pricing should be 6500

- Dalton Public Schools Staff Count for pricing should be 800

- DPS requires that the solution include licensing for a minimum of 9000 Windows workstations, with line item pricing.

- A preferred proposed solution will be able to do the following
    - Leverage SSL Decryption either on prem, or in the cloud
    - Perform on site and off site web filtering
    - Leverage a PAC file using an API call in order to streamline policy configurations
    - Provide additional monitoring of traffic including additional human monitoring of alarming or threatening web traffic.

- DPS requires Active Directory integration.

- Proposed solution should have the capability to be deployed with an MSI and / or built into a custom Windows image deployment, vendor must provide documentation or technical assistance in deployment.

BID EVALUATION RUBRIC

Criteria	5	4	3	2	1	0
Pricing 50%	All proposals will be ranked based on total cost. The proposal with the lowest total cost will get the highest score. The proposal with the highest total cost will get the lowest score on a scale of 1 to 10.					
Technical Specifications 40%	All proposed equipment exceeded stated minimum technical specifications.	All proposed equipment met stated minimum technical specifications. All proposed equipment was the brand listed.	Proposed equipment met stated minimum technical specifications, but proposed equipment was not the preferred brand listed.	More than half, but not all of the proposed equipment met stated minimum technical specifications.	Less than half of the proposed equipment met stated minimum technical specifications.	Proposed equipment did not meet stated minimum technical specifications.
DPS Prior Vendor Experience 10%	DPS experience with vendor was very positive. Vendor exceeded the expectations by completing the project before deadline. Customer service was exemplary. Vendor provided satisfactory on-site management. Additional solutions were proposed.	DPS experience with vendor was positive. Vendor completed work as requested in the time frame agreed upon and was done to the satisfaction of the District. Vendor provided satisfactory on-site management. Additional solutions were proposed.	DPS has had no experience with this vendor	DPS experience was negative. Vendor completed work as requested in the time agreed upon but not to the satisfaction of the District.	DPS experience with vendor very negative. Vendor did not complete work as expected/agree d upon to the satisfaction of the District.	DPS experience with vendor was extremely negative. Vendor did not complete stated work.

COST PROPOSAL

We have examined the Request for Proposals, Specifications, Requirements, and related documents and are familiar with all the conditions surrounding this Request for Proposals, and hereby propose in accordance with these Contract Documents, the costs stated below. These costs are to cover all expenses incurred in performing the Work required as defined herein.

We agree that this offer may not be revoked or withdrawn after the time set for the opening of bids but shall remain open for acceptance for a period of one hundred eighty (180) days following such time.

We agree to execute a Contract for the Work as stated herein.

By submitting this proposal, we agree to perform all work as described herein based on the following fee schedule:

Total All –inclusive Maximum Price for the proposal for RFP.

$_____

I, _____, hereby certify that I am entitled to represent the firm, empowered
(PLEASE PRINT)
to submit this proposal, and authorized to sign a contract with the Dalton Public Schools

SIGNED _____ DATE _____

Firm Name _____

Firm Address _____

_____

_____

Phone Number _____