

#0037 RFP Custodial and Cleaning Supply Services for DPS

Custodial Services

Offerer	# of 250 day staff	# of 180 day staff	# of Part Time staff	Total # of staff	Price per month	Price per year	Wage Rate 250 day staff	Wage Rate 180 day staff	Wage Rate PT staff	Wage Rate Sub staff	Wage Rate Emergency	Exterior Window Washing	Pressure Washing Sq Ft	Alternate provided	Total Costs for all 3 services Monthly	Total Cost for all 3 services Yearly	
Southern Janitorial Services	29	7	19	55	\$ 94,325.00	\$ 1,131,900.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 18.00		\$ 0.20	YES	Custodial only	Custodial only	
	37	27		64	\$126,747.50	\$ 1,520,970.00	\$ 16.50	\$ 16.50	n/a	\$ 16.50	\$ 20.00	\$17,578.00	Supplies & equipment except paper products, soaps, trash bags, sanitary items		\$ 126,747.50	\$1,520,970.00	
	47	17		64	\$147,547.50	\$ 1,770,570.00	\$ 16.50	\$ 16.50	n/a	\$ 16.50	\$ 20.00	\$17,578.00	Hire DPS leads, supplies & equipment except paper products, soaps, trash bags,		\$ 147,547.50	\$1,770,570.00	
MFM Industries	44	15	7	66	\$112,924.75	\$ 1,355,097.00	\$ 8.90	\$ 8.90	\$ 8.25	\$ 16.95	\$ 16.95	\$ 21.95	\$ 16.95	YES		\$ 127,442.67	\$1,529,312.00
	44	15	7	66	\$107,598.58	\$ 1,291,183.00	all included									\$ 107,598.58	\$1,291,183.00
HES Facilities	11	0	38	49	\$ 91,661.00	\$ 1,099,932.00	\$ 12.00	\$ 12.00	\$ 10.75	\$ 17.03	\$ 25.54	\$ 25.00	\$ 0.25	Yes		\$ 119,671.55	\$1,436,058.60
					\$107,193.17	\$ 1,286,318.14	Plan 1							Attrition Model		\$ 107,193.17	\$1,286,318.14
					\$152,797.83	\$ 1,833,574.00	Plan 2							Hire DPS Staff		\$ 152,797.83	\$1,833,574.00
ABM	23	22	0	45	\$121,728.92	\$ 1,395,143.00	\$ 12.64	\$ 10.50	\$ 10.50	\$ 15.50	\$ 18.50	\$ 15.50	\$ 0.04	N/A		\$ 138,987.86	\$1,602,250.31
Godfrey Environmental Contracts	21	5	4	30	\$ 44,380.77	\$ 532,569.21	\$ 31.50	\$ 27.50	\$ 27.50	\$ 27.50	\$ 37.50	\$ 75.00	\$ 0.47	N/A	Custodial &	Supplies only	
American Facility Services, Inc.	21	0	42	63	\$145,232.00	\$ 1,742,784.00	\$ 12.00	\$ 10.00	\$ 10.00	\$ 16.00	\$ 16.00	\$ 30.00	\$ 0.18	N/A		\$ 172,826.08	\$2,073,912.96
Building Maintenance Service, Inc	30	15	6	51	\$126,245.58	\$ 1,515,005.84	\$ 11.75	\$ 12.00	\$ 11.00	\$ 11.00	\$ 15.00	\$ 15.00	\$ 15.00	N/A	Custodial only	Custodial only	
SC Realty Services, Inc DBA SG360	47	0	14	61	\$186,927.00	\$ 2,243,123.00	\$ 11.00	\$ 11.00	\$ 10.00	\$ 12.50	\$ 12.50	\$ 15.00	\$ 0.40	N/A		\$ 207,594.59	\$2,491,125.51
3H Service System, Inc	49	4	19	72	\$119,198.47	\$ 1,430,381.60	\$ 11.75	\$ 11.75	\$ 11.75	\$ 14.75	\$ 22.15	\$ 25.50	\$ 0.75	N/A		\$ 149,976.78	\$1,799,721.34
LGC Global Engery FM, LLC	30	20	20	70	\$162,965.00	\$ 1,955,580.00	\$ 16.00	\$ 16.00	\$ 16.00	\$ 16.00	\$ 32.00	\$ 16.50	\$ 0.05	N/A		\$ 197,460.00	\$2,369,520.00
Pritchard Industries, Inc	52	0	7	59	\$166,231.84	\$ 1,994,782.13	\$ 12.50	\$ 12.50	\$ 12.50	\$ 16.00	\$ 20.00	\$ 20.00	\$ 0.10	N/A		\$ 181,270.61	\$2,175,247.31
ABBCO	52	0	16	56	\$163,876.00	\$ 1,966,512.00	\$ 12.00	\$ 12.00	\$ 12.00	\$ 17.00	\$ 17.00	\$ 21.00	\$ 0.41	N/A		\$ 188,676.00	\$2,264,112.00
Diversified Maintenance RWS, LLC	26	53	3	82	\$175,235.36	\$ 2,102,824.26	\$ 15.63	\$ 15.63	\$ 15.63	\$ 15.63	\$ 17.97	\$ 17.19	\$ 0.05	N/A	Custodial only	Custodial only	
HHM Facility Management	53	20	17	70	\$171,863.82	\$ 2,062,365.80	\$ 14.00	\$ 14.00	\$ 14.00	\$ 18.95	\$ 18.95	\$ 18.95	\$ 0.10	N/A		\$ 185,520.32	\$2,226,243.80
Maris & Associates, Inc	58	0	0	58	\$176,695.94	\$ 2,120,351.29	\$ 14.50	\$ 14.50	\$ 14.50	\$ 14.50	No Charge	No Charge	No Charge	YES		\$ 193,027.17	\$2,316,326.05
					\$189,166.48	\$ 2,269,999.48	all included							All Included		\$ 189,166.48	\$2,269,999.48
Clear Cleaning & Lawncare Services	11	0	2	22	\$ 61,080.00	\$ 732,960.00	n/a	n/a	n/a	\$ 21.00	\$ 21.00	\$ 4.00	\$ 0.29	N/A		\$ 71,036.24	\$ 856,434.88
Average	36.05	11.58	13	58.05	\$134,164.66	\$ 1,606,996.63	\$ 14.36	\$ 13.90	\$ 13.29	\$ 16.57	\$ 20.53	\$ 22.90	\$ 0.25			\$ 155,164.32	\$1,858,347.61

Equipment Services

Offerer	Vacuum Cleaners: Brand	Vacuum Cleaners: Price	Ride on Vacuum: Brand	Ride on Vacuum: Price	Propane Floor Buffers: Brand	Propane Floor Buffers: Price	Price per month	Price Per year
MFM Industries	Sanitaire	\$ 275.00	Tennat	\$10,690.00	Tennat	\$ 4,300.00	\$ 3,535.50	\$ 42,426.00
HES Facilities	Karcher	\$ 279.66	Chariot	\$ 9,666.47	Stonekor	\$ 3,335.24	\$ 2,084.67	\$ 25,016.04
ABM	Pro Team	\$ 413.00	Karcher	\$ 9,058.00	Aztec	\$ 3,282.00	\$ 5,467.00	\$ 65,604.00
American Facility Services, Inc.	Pro Team	\$ 392.63	Karcher	\$11,019.13	Onyx	\$ 3,420.00	\$ 5,809.28	\$ 69,711.36
SC Realty Services, Inc DBA SG360	Karcher	\$ 500.39	Karcher	\$12,916.25	Aztec	\$ 4,972.36	\$ 6,610.00	\$ 79,311.45
3H Service System, Inc	Sanitaire	\$ 225.46	Tennat	\$17,064.00	Kawasaki	\$ 4,155.55	\$ 6,481.83	\$ 77,781.96
LGC Global Engery FM, LLC	Bissell	\$ 275.00	Tennat	\$ 6,250.00	Aztec	\$ 2,375.00	\$ 8,500.00	\$102,000.00
Pritchard Industries, Inc	CleanMax	\$ 162.50	Nilfisk	\$16,546.62	Aztec	\$ 3,697.00	\$ 4,348.94	\$ 52,187.24
ABBCO	Tennant	\$ 375.00	Tennant	\$12,000.00	Tennant	\$ 2,800.00	\$ 6,800.00	\$ 81,600.00
HHM Facility Management	Renown	\$ 175.00	Advance	\$20,000.00	Advance	\$ 2,000.00	\$ 4,550.00	\$ 54,600.00
AVM Enterprises, Inc	Oreck	\$ 198.10	Advance	\$18,894.50	Venom	\$ 1,563.76		
Clear Cleaning & Lawncare Services	Clarke	\$ 320.00	Clarke	\$ 3,500.00	Honda	\$ 3,400.00	\$ 3,070.00	\$ 36,840.00
Maris & Associates, Inc	Pro-Team	\$ 325.00	Windsor	\$ 6,000.00	Tennant	\$ 2,500.00	\$ 2,022.40	\$ 24,268.80
Star Supplies	Torando	\$ 350.00						
Average		\$ 304.77		\$11,815.77		\$ 3,215.45	\$ 4,939.97	\$ 59,278.90

Cleaning Supplies and Materials

Offerer	Toilet Paper: Brand	Toilet Paper: Pricing	Paper Towels: Brand	Paper Towels: Pricing	Soap for Dispensers: Brand	Soap for Dispensers: Pricing	Large Trash Can Liner: Brand	Large Trash Can Liner: Price	Small Trash Can Liner: Brand	Small Trash Can Liner: Price	All purpose cleaner Gallons: Brand	All purpose cleaner Gallons: Price	All purpose cleaner liters: Brand	All purpose cleaner Liters: Price	Bathroom Cleaner: Brand	Bathroom Cleaner: Price	Floor Cleaner liter: Brand	Floor Cleaner liter: Price	Floor Cleaner Gallons: Brand	Floor Cleaner Gallons: Price	Cleaning Cloth: Brand	Cleaning Cloth: Price	Paper Dispensers: Brand	Paper Dispensers: Price	Soap Dispensers: Brand	Soap Dispensers: Price	Price per month	Price per year	Alternate provided
J&H Discount Sales	Converter	\$ 43.42	Nova	\$ 18.59	INUPAK	\$ 41.25	Metro	\$ 20.15	Metro Bag	\$ 20.81	Grandioso	\$ 24.75	N/A	N/A	N/A	N/A	N/A	N/A	Nentrasol	\$ 23.50	ERC	\$ 23.50	None listed	\$ -	None listed	\$ -	\$ 7,446.75	\$ 89,361.11	N/A
MFM Industries	Reliable	\$ 35.85	Reliable	\$ 20.17	Betco	\$ 25.00	Reliable	\$ 31.20	Reliable	\$ 15.61	Reliable	\$ 56.00	Diversey	\$ 79.73	Spartan	\$ 82.76	Stride	\$ 163.00	Dazzle	\$ 24.53	Impact Micro	\$ 24.53	SCA	\$ 17.63	Betco	\$ 8.20	\$10,982.42	\$ 131,789.00	YES
HES Facilities	Tork	\$65.66	Tork	\$ 69.17	Spartan	\$ 37.95	Generic	\$ 16.51	Generic	\$ 32.78	Spartan	\$ 38.23	Spartan	\$ 37.80	Spartan	\$ 41.00	Spartan	\$ 41.00	Spartan	\$ 40.81	Hospesco	\$ 33.93	Tork	\$ -	Tork	\$ -	\$25,925.88	\$ 311,110.56	N/A
Imperial Dade	Tork	\$ 48.86	Tork	\$ 45.61	Existing	\$ 41.29	ID	\$ 18.52	ID	\$ 20.62	Vic Bay	\$ 30.79	Vic Bay	\$ 31.08	Vic Bay	\$ 77.70	Vic Bay	\$ 21.78	ID	\$ 26.79	ID	\$ 39.97	Tork	\$ -	Tork	\$ -	\$10,002.42	\$ 120,028.99	N/A
ABM	Tork	\$ 37.43	Tork	\$ 38.34	GOJO	\$ 39.80	Heritage	\$ 31.16	Heritage	\$ 28.30	Diversey	\$ 30.21	Diversey	\$ 55.64	Diversey	\$ 58.93	Diversey	\$ 112.20	Diversey	\$ 16.78	Hospesco	\$ 84.96	Generic	\$ 8.76	GOJO	\$ 5.77	\$11,791.94	\$ 141,503.31	N/A
Godfrey Environmental Contracts	Gen 201	\$ 44.83	NML	\$ 26.25	Cean & Fancy	\$ 14.70	Generic	\$ 23.89	Generic	\$ 22.86	Leavantz	\$ 24.19	Nutno Max	\$ 39.11	Rinse no More	\$ 40.69	Lotten	\$ 24.15	Hardy Fine	\$ 33.69	Pour & Rav	\$ 17.83	No Bid	No Bid	No Bid	No Bid	\$27,217.16	\$ 326,605.97	N/A
American Facility Services, Inc.	Scott	\$ 50.39	Scott	\$ 47.90	Scott	\$ 46.98	Heritage	\$ 20.51	American	\$ 24.50	Spartan	\$ 37.73	Spartan	\$ 36.78	Spartan	\$ 39.50	Spartan	\$ 36.78	Spartan	\$ 37.73	Wypall	\$ 23.32	Scott	\$ -	Scott	\$ -	\$21,784.80	\$ 261,417.60	N/A
SC Realty Services, Inc DBA SG360	Tork	\$ 65.75	Tork	\$ 58.71	GOJO	\$ 61.00	Assuming	\$ 32.01	Assuming	\$ 33.66	Spartan	\$ 42.00	Betco	\$ 56.46	Betco	\$ 79.58	Spartan	\$ 34.96	Betco	\$ 33.13	Microfiber	\$ 6.88	Bay West	\$ -	GOJO	\$ -	\$14,057.59	\$ 168,691.06	N/A
3H Service System, Inc	Tork	\$ 65.58	Tork	\$ 57.52	GOJO	\$ 69.23	ALUF	\$ 29.40	Heritage	\$ 40.60	Spartan	\$ 54.12	Spartan	\$ 33.26	Spartan	\$ 116.47	Spartan	\$ 54.66	Spartan	\$ 64.34	Rubbermaid	\$ 100.00	San Jamar	\$ 46.99	GOJO	\$ 23.96	\$24,296.48	\$ 291,557.78	N/A
LGC Global Engery FM, LLC	Tork	\$ 62.00	Tork	\$ 53.00	GOJO	\$ 51.00	Grainger	\$ 27.00	Grainger	\$ 37.00	Diversey	\$ 72.00	Diversey	\$ 40.00	Diversey	\$ 32.00	Betco	\$ 38.00	Betco	\$ 69.00	Grainger	\$ 25.00	Tork	\$ 32.00	GOJO	\$ 12.00	\$25,995.00	\$ 311,940.00	N/A
Pritchard Industries, Inc	Essity	\$ 53.15	Essity	\$ 37.55	GOJO	\$ 45.75	Kangaroo	\$ 23.87	Kangaroo	\$ 15.85	Spartan	\$ 35.87	Spartan	\$ 36.47	Spartan	\$ 87.75	Spartan	\$ 30.46	Spartan	\$ 29.99	Hospesco	\$ 33.45	Essity	\$ 10.00	GOJO	\$ 15.00	\$10,689.83	\$ 128,277.94	N/A
ABBCO	Tork	\$ 58.00	Tork	\$ 52.00	GOJO	\$ 49.00	Pitt	\$ 25.00	Pitt	\$ 36.00	Spartan	\$ 42.00	Spartan	\$ 85.00	Spartan	\$ 140.00	Spartan	\$ 78.00	Spartan	\$ 80.00	Royal	\$ 53.00	Tork	\$ 35.00	Tork	\$ 20.00	\$18,000.00	\$ 216,000.00	N/A
HHM Facility Management	Tork	\$ 43.00	Renown	\$ 25.00	GOJO	\$ 50.00	Renown	\$ 18.00	Renown	\$ 18.00	Spartan	\$ 39.00	Spartan	\$ 45.00	Spartan	\$ 49.00	Spartan	\$ 26.00	Spartan	\$ 33.00	Renown	\$ 43.00	Renown	\$ 15.00	GOJO	\$ -	\$ 9,106.50	\$ 109,278.00	N/A
AVM Enterprises, Inc	Morsoft	\$ 40.14	Boardwalk	\$ 25.07	Clear & Mild	\$ 42.21	Density	\$ 21.85	Generic	\$ 26.45	Fabuloso	\$ 40.84	Virex	\$ 70.07	Crew	NO BID	Squirt n M	\$ 16.08	Compare	NO BID	White Bar	\$ 11.50	Xtra	\$ 56.05	GOJO	\$ 13.80	\$ -	\$ -	N/A
Central Poly - Bag Corp	No Bid	No bid	No Bid	No Bid	No Bid	No Bid	Central Poly	\$ 19.40	Central Poly	\$ 26.00	No Bid	No Bid	No Bid	No Bid	No Bid	NO BID	No Bid	No bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$ 1,637.82	\$ 19,653.80	N/A
Star Supplies	CT Paper	\$ 19.99	CT Paper	\$ 22.99	Fuller	\$ 19.99	Metro Bag	\$ 19.99	Metro Bag	\$ 24.99	Maxim	\$ 29.99	Maxim	\$ 59.99	Maxim	\$ 59.99	Maxim	\$ 74.99	Maxim	\$ 34.99	Generic	\$ 30.00	San Jamar	\$ -	Fuller	\$ -	\$ 6,886.93	\$ 82,634.80	N/A
Clear Cleaning & Lawncare Services	CT Paper	\$ 22.99	CT Paper	\$ 19.99	Fuller	\$ 19.99	Metro	\$ 19.99	Metro Bag	\$ 24.99	Maxim	\$ 29.99	Maxim	\$ 59.99	Maxim	\$ 59.99	Maxim	\$ 74.99	Maxim	\$ 34.99	Generic	\$ 30.00	No Bid	No Bid	No Bid	No Bid	\$ 6,886.24	\$ 86,634.88	N/A
Maris & Associates, Inc	Tork	\$ 49.85	Tork	\$ 48.49																									